



Healthcare, ACOs and ART Programs

June 21, 2011 • 9:00 a.m. to 4:00 p.m.
ASAE Conference Center • Washington, DC

CAPTIVE INSURANCE COUNCIL OF THE DISTRICT OF COLUMBIA, INC.

Presents
ACOs, Health Care and ART Programs
June 21, 2011
9:00 a.m. to 4:00 p.m.
ASAE Conference Center
Washington, DC

Program Schedule

9:00 a.m. to 9:30 a.m.

Registration/Coffee Service/Networking

9:30 a.m. to 9:45 a.m.

Welcome and Seminar Overview

Welcome from President Glenn Saslow and Education Chair Melissa Hancock

9:45 a.m. to 10:15 a.m.

How Health Care Reform – and the Political Battles Surrounding it – Will Affect Workers' Compensation

Provider delivery models, Medicare reimbursement, Medicaid growth, and consolidation in the health plan and provider markets have all begun to make their impact felt in workers' compensation. This is just the beginning. Combine these factors with the volatile political environment in Washington and what's clear is reform -- and the battles around reform - are going to dramatically affect workers compensation.

Some of the issues to be covered include:

1. Changing provider payment and healthcare delivery models
2. Changes in pharmacy pricing and purchasing
3. The rise of comparative effectiveness
4. Role of the business cycle, unemployment and un-insurance.

The presentation takes a macro view of the health care industry. It then delves into specific ways health care reform has already affected workers' compensation and how it will impact it in the future. Participants will know what to watch for and when these issues will likely arise. This new perspective will enable the audience to determine what processes and plans they can put into place to adapt to change. They will take away

valuable knowledge to drive strategic changes, and a new awareness of the effects the “outside world” has on workers comp.

Speaker:

Joseph Paduda
Principal
Health Strategy Associates

10:15 a.m. to 11:00 a.m.

NAIC Response to the Feds

Mr. Petersen will examine the new regulatory structure created by the Patient Protection and Affordable Act (“ACA”) and the NAIC’s response to this new regulatory framework. Mr. Petersen’s presentation will summarize the ACA’s five major areas of regulatory oversight and will outline how the ACA may subject health insurers to potentially four different regulators. Finally, Mr. Petersen will examine what steps the NAIC and the states have taken in response to ACA.

Speaker:

Chris Peterson
Partner, Morris, Manning & Martin

11:00 a.m. to 11:30 p.m.

Break

11:30 a.m. to 12:15 p.m.

Utilizing Captives for ACOs

This session will first provide a brief background on what is an ACO and what have been the latest legislative/rule making actions. Next, the presenters will explore how a DC captive/RRG might play a role in an ACO structure – either as the ACO itself or as an affiliated entity sharing the risk. The presenters will then consider the possible opportunities for ACO captives in light of the current DC Captive Act and consider whether or not any amendments to the Act could further position DC as a leader in the captive-ACO market. Finally, the presenters will reserve 5-10 minutes for questions and an open forum discussion.

Speaker:

Jason Kimpell
Partner
Baker & Daniels

12:15 p.m. to 1:15 p.m.

Lunch

1:15 p.m. to 2:30 p.m.

Healthcare Reform and its Impact on Professional Liability Coverage

While many are appropriately focused on the impact that healthcare reform could have on employee benefit captives, there has already been an explosive impact on the medical professional liability marketplace. In anticipation of forming Accountable Care Organizations (ACO's) many healthcare entities are engaged in a rapid hiring spree, converting private

practice physicians into employees of the healthcare organization. The implications are many and raise a host of questions:

How will commercial insurers respond to a diminished market share as these physicians move from commercial to captive coverage?

What should a captive do with the newly employed physician's prior acts (To Tail or Not to Tail-That is the Question!)?

How will actuaries determine funding levels in a world where physician and hospital risks are combined?

How should the captive funding (premium) be allocated as between hospitals and physicians in these new models?

Can healthcare organizations continue to manage the claims these increased exposures represent?

This session will focus on changes in healthcare, the movement of physicians from private practice to employment is happening faster than many expected.

Within the next 18 months many will have made their decision. Captives need to be ready now to deal with these issues.

Speakers:

Larry Smith
Vice President, Risk Management
MedStar Health

Michael Poe
Director – Consulting Services
Towers Watson

2:30 p.m. to 3:15 p.m.

Health Insurance and Captive Tax Update

This session will provide an overview of an employer's perspective on the tax ramifications of certain of the recent health care reform measures, combined with up-to-date commentary and recent developments relating to taxes for captive insurance companies.

Speaker:

Sarah Stubbs
Senior Manager, Tax
Johnson Lambert & Co., LLP

3:15 p.m. to 4:00 p.m.

Employee Benefits - Who, What, Where, Why and How of Using a Captive for Health Benefits

There is continued interest in the use of captives to address the cost of health benefits. This presentation will provide an overview of who has been utilizing them, what is being done, where they have been successful, why now, and how they may help manage employer health care funding.

Speaker:

Jeff Fitzgerald
Strategic Risk Solutions

4:00 p.m.

Adjourn



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Registration

Name _____

First Name for Badge _____

Title _____

Company _____

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City, State, Zip _____

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Email _____ Website _____

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CANCELLATIONS: All registration fees are non-refundable.

Completed forms can be returned via US Mail, fax, or email scan to grote@dccaptives.org

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