DISTRIBUTION OF COLUMBIA
Annual Domicile Report

Published by the
Captive Insurance Council
of the District of Columbia

The DC Difference...
Solutions | Accessibility | Leadership

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Creative Solutions for an Innovative Industry

Saslow Lufkin & Buggy, LLP is one of the nation’s leading providers of services to the insurance industry. We have provided unparalleled service for over 18 years, to over 250 insurance companies located in 35 onshore and offshore domiciles.

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Ph: 602.252.7373

CONNECTICUT
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Avon, CT 06001
Ph: 860.678.9200

VERMONT
30 Main St. Suite 215
Burlington, VT 05401
Ph: 802.865.9300
“We had a choice on where to domicile our risk retention group and selected DC based on its favorable regulatory environment. Our experience has been further enhanced through our involvement with CIC-DC, which has helped keep us connected with the regulators and key service providers.”

Jim Caldwell
President, Caring Communities, RRG

“Our organization’s risk management program is very sophisticated and its essential that we are able to operate in a regulatory environment that recognizes the need for progressive risk management solutions. The captive regulators in DC have consistently demonstrated a solid understanding of our business model.”

Larry Smith
Vice President
Risk Management

“When DC became a captive domicile, we realized that it offered numerous unique advantages, so we took action to re-domesticate our captive here and have never regretted that decision.”

Dixie Arthur
President, ASAE Services Corp.

“Based on our positive experience, I would highly recommend the District to anyone considering where to domicile their captive. You simply can’t go wrong doing business in what is arguably the most prestigious city in the world.”

Keith Gibb
President, AEGIS Health Care RRG
Organizations look to captives to provide risk management solutions for many different reasons.

**Stabilize & Reduce Cost of Risk**
Financing corporate risks through a captive insurance company often reduces overall costs immediately and helps stabilize costs over the long-term because organizations are less susceptible to the vagaries of the traditional insurance market.

**Increased Capacity and Provide Direct Access to Reinsurance**
By being able to access the reinsurance market directly, captive insurance companies can save money on the cost of reinsurance while increasing their capacity to underwrite risk.

**Better Coverage Options**
Captives can provide coverage to business entities that would not otherwise be available. Such coverages often include: punitive damages, professional liability and specialized business risks.

**Investment Income and Cash Flow**
Investment income that would otherwise be earned by commercial insurance carriers is retained by the captive, thereby facilitating better cash flow.

**Tax Considerations**
While industry experts agree that a captive should not be formed solely for tax reasons, there are tax benefits nonetheless. Deductibility of premiums and deferred taxation of insurance income are two significant advantages of forming a captive.
**Why a Washington, DC Captive?**

- Any type of captive, including risk retention groups, may create one or more protected cells. Captives also have the option of establishing protected cells as separate legal entities.
- A modern, progressive captive insurance law that meets the demands of the marketplace and is responsive to current market trends.
- Parity provision will permit a captive to engage in any type of business in Washington that is permitted in any other captive jurisdiction (on-shore or off-shore).
- Experienced and dedicated staff committed to working with risk managers and business owners to provide creative solutions to your risk financing needs.
- Established network of legal, accounting, actuarial, captive management and investment professionals with extensive experience establishing and managing captive insurance businesses.
- A leading jurisdiction in the United States to permit Incorporated Cells. No sponsor is required for cell companies.
- A flexible investment law which enables captives to maximize investment return.
- The minimum capital required is only $100,000 for all types of captives.
- A revitalized capital city experiencing a growth and cultural renaissance, making it one of the world's most attractive business destinations.

*The District of Columbia has developed a well-earned reputation of keeping its captive law current and responsive to industry developments.*
### Types of Captives Allowed
- Agency
- Association
- Branch
- Pure
- Protected Cell
- Rental

### Acceptable Corporate Forms
- Stock
- Mutual
- Reciprocal
- Limited Liability
- Companies
- Both For Profit and Non-Profit Entities are permitted

### Minimum Capital Requirements
- $100,000 regardless of form of ownership
- Minimum capital must be in the form of either cash or letter of credit

### Minimum Surplus Requirements
- Agency Captives - $300,000
- Association Captives (Stock) - $300,000
- Association Captives (Mutual or Reciprocal) - $500,000
- Pure Captives - $150,000
- Rental Captives - $300,000

### Types of Direct Insurance Permitted
- All types of insurance except direct personal lines and workers’ compensation
- May also offer excess workers’ compensation insurance to parents/affiliates

### Reinsurance
- May take credit for risks ceded to any reinsurance approved by the commissioner
- May assume risk from other insurers

### Investment Limitations
- A captive may invest its assets in any investment approved by the Commissioner

### Minimum Premium Amount
- None
Premium Tax Rates

<table>
<thead>
<tr>
<th>Direct</th>
<th>Reinsurance</th>
<th>Risk Retention Groups</th>
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</thead>
<tbody>
<tr>
<td>First $25 million:</td>
<td>0.250%</td>
<td>First $20 million:</td>
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<tr>
<td>$25-$50 million:</td>
<td>0.150%</td>
<td>0.380%</td>
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<tr>
<td>Over $50 million:</td>
<td>0.050%</td>
<td>Over $40 million:</td>
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<tr>
<td>Minimum Tax – $7,500</td>
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<td>Minimum Tax – $15,000</td>
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<tr>
<td>Maximum Tax – $100,000</td>
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<td>Maximum Tax – $100,000</td>
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Application Requirements
- A completed signed application
- A business plan summary
- An actuarial feasibility study
- Articles, bylaws, participation or shareholders agreements
- Captive manager and other service provider agreements
- A description of the risk management program
- A description of the underwriting and claims administration process
- Five-Year financial pro forma showing expected and adverse scenarios
- Biographical affidavits for all officers, directors and key service providers
- A non-refundable application fee ($500) and certificate of authority fee ($300)

Financial Reporting Requirements
- Non-risk retention groups must file annual unaudited financials on DC form on GAAP basis
- Risk Retention groups must file annual and quarterly unaudited financials on National Association of Insurance Commissioners (NAIC) Yellow Blank on GAAP basis
- All captives must file annual audited financials and actuarial certification of loss reserves

Other Requirements
- Captive must retain qualified manager, attorney, accountant and actuary
- Captive must hold annual board of directors meeting in DC
Alignment of interest and a common goal. When every stroke counts, trust in Great American's risk-sharing expertise and unparalleled commitment to building long-term, profitable captive relationships. Every customer. Every account. Every time.
Looking for Captive Expertise and Guidance?

Talk with M.R. Mead & Company.

M.R. Mead & Company is recognized as expert in the formation and management of Captive Insurance Companies. We can help you take control over your risk dollars and derive the benefits of a captive for your organization. Our approach is to evaluate every situation as unique with a focus on helping you understand alternative risk finance – including its opportunities and its responsibilities.

M.R. Mead & Company will expertly guide you through a comprehensive review of your business to assess the benefits of a captive for your organization. Following the decision to form a captive, we will execute your program with our thorough understanding of coverage and policy forms, reinsurance, administration, accounting and record-keeping.

We can uniquely earn your confidence because we are:

- Reliable – vast knowledge earned from years of experience
- Practical – solutions embracing marketplace reality
- Adaptable – programs customized to fit individual needs

For an exciting conversation please contact:
Michael R. Mead CPCU.
M.R. Mead & Company Inc.
Business: 773 693 4990 Mobile: 312 316 5084
mmead@mrmeadandco.com
www.mrmeadandco.com
**Active DC Captive Programs**

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Location</th>
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<tbody>
<tr>
<td>AARP Andrus Insurance Fund, LLC</td>
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<tr>
<td>Aegis HealthCare Risk Retention Group, Inc.</td>
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<tr>
<td>AEW Reinsurance Company</td>
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<td>Ag States Reinsurance Company, IC</td>
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<tr>
<td>Akros Insurance, LLC</td>
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<tr>
<td>American Staffing Assurance Company of Washington, DC, IC</td>
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<td>Andie Indemnity, Inc.</td>
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<td>Argus Insurance Group, Inc.</td>
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<td>ASAC, Inc., PCC</td>
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<td>ASAE Insurance Company, IC, AOP-01</td>
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<td>ASAE Insurance Company, IC, DO-02</td>
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<tr>
<td>ASAE Insurance Company, Inc.</td>
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<td>Association Mutual Health Insurance Company</td>
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<td>*AssureCare Corporation</td>
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<tr>
<td>Attorneys Insurance Mutual of the South, Inc., Risk Retention Group</td>
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<td>AttPro RRG Reciprocal Risk Retention Group</td>
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<tr>
<td>AVR-Crossroads Captive Insurance Company</td>
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<td>Bancroft Insurance Group PCC, Inc.</td>
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<td>Bexar Assurance PCC</td>
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<td>Big I Reinsurance Company (BIRC)</td>
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<td>Biltmore Insurance Company, PCC</td>
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<td>Binyan Insurance Company</td>
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<td>BMC Community Physician Program Risk Retention Group, Inc.</td>
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<td>Brewster Indemnity, IC</td>
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<td>Capital Risk Alternatives PCC, LLC</td>
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<td>Capitol Risk &amp; Indemnity Company, Inc.</td>
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<td>Care Risk Retention Group, Inc.</td>
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<td>Caring Communities, A Reciprocal Risk Retention Group</td>
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<tr>
<td>Centurion Re. Inc.</td>
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<td>Charleston Capital Reinsurance, LLC</td>
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<td>Chesapeake Bay Insurance Company</td>
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<td>Chesapeake Bay Insured Participation Segregated Cell</td>
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<td>CMIC RRG</td>
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<tr>
<td>Consolidated American Rental Insurance Company, Ltd.</td>
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<td>Covexys RRG, Inc.</td>
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<td>Crown Captive Insurance Company Inc.</td>
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<td>CTIA Indemnity Company, LLC</td>
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<td>C-U First, LTD</td>
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<tr>
<td>Defense Shield Insurance Company, Inc.</td>
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<td>Devonshire Underwriters, Ltd.</td>
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<td>District of Columbia Medical Liability Captive Insurance Agency</td>
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<td>DSG Imaging, Inc.</td>
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<td>Dubois Medical Risk Retention Group</td>
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<tr>
<td>Equity Assurance Company</td>
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<tr>
<td>F P Indemnity, Inc.</td>
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<tr>
<td>Fairway Physicians Insurance Company, A Risk Retention Group</td>
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<tr>
<td>Five Star Assurance, Inc.</td>
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<td>Franklin Property and Casualty, Inc.</td>
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<td>General International (US) Limited</td>
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<td>Global International Insurance Company, Inc., A Risk Retention Group</td>
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<td>Government Entities Mutual, Inc., PCC</td>
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<td>Greenwich Global Insurance IC</td>
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<tr>
<td>Health Network Providers Mutual Insurance Company, A Risk Retention Group</td>
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<tr>
<td>Health Care Casualty Risk Retention Group, Inc.</td>
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<tr>
<td>Health Care Industry Liability Reciprocal Insurance Company (HealthCap RRG)</td>
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</tbody>
</table>

Membership in Caring Communities represents a strategic opportunity for preferred not-for-profit Senior Housing Community Care and Service Providers to be the owners and policyholders for the company that provides their professional, general and excess liability insurance protection.

Members of Caring Communities “invest in” and “own” their risks exclusively with other Senior Community Care and Service Providers. They all know one another; they have common interests, commitments and incentives – and thereby are directly rewarded by sharing in the profits of the company based on performance (with the greater share going to the best performers). Members work together to provide the safest environments and practices for their residents, people in their care and their employees.

To learn more about Caring Communities, contact:
Ashur Odishoo, National Director Sales and Marketing
1-800-510-8225, aodishoo@caringcomm.org
www.caringcomm.org
Heartland Fidelity Insurance Company
Heavy Equipment Operators
Captive Insurance Company
Impact Risk Funding, Inc., PCC
Intermodal Insurance Company, A Risk Retention Group
JELCO Cell A, IC
JELCO Cell B, IC
JELCO Cell C, IC
JELCO Cell D, IC
JELCO Insurance Company, PCC
Kirtland Healthcare Cell Company, IC
Liberty IC Casualty II LLC
Liberty IC Casualty LLC
Lions Insurance Company
Louis Indemnity, Inc.
Mangrove Cell 1 PC
Mangrove Cell 2 PC
Mangrove Insurance Solutions, PCC
Martin Indemnity, Inc.
MedPro RRG Risk Retention Group
MedStar Liability Limited Insurance Company, Inc.
A Risk Retention Group
MMIC RRG, Inc.
NASW Insurance Company
National Assisted Living Risk Retention Group, Inc.
National Service Contract Insurance Company
Risk Retention Group, Inc.
NationsBuilders Insurance Company
New Home Warranty Insurance Company, A Risk Retention Group
NJ CAR Risk Retention Group
Northern Lights Insurance Company, PCC
Ocean Risk Retention Group, Inc.
Passenger Railroad Insurance, Ltd.
PCH Mutual Insurance Company, Inc., A Risk Retention Group
Pediatricians Insurance
Risk Retention Group of America, Inc.
Pinelands Insurance Company
Risk Retention Group, Inc.
Pinnacle Risk Retention Group, Inc.
Pleiades Insurance Company, Ltd.
Port Authority Insurance Captive Entity, LLC
Preferred Managed Risk, LTD.
Preservation Insurance PCC, LLC
ProBuilders Specialty Insurance Company, RRG
Procentury Risk Partners Insurance Company
Red Cedar Insurance Company
Regional Health Insurance Company, A Risk Retention Group
Saber Cell Company, IC
Scaffold Industry Insurance Company
Risk Retention Group, Inc.
Select Providers Insurance Reciprocal Exchange, A Risk Retention Group
Sigma Risk Retention Group, Inc.
Somerset Casualty, Inc.
Spirit Mountain Insurance Company
Risk Retention Group, Inc.
Target Markets Mutual Insurance Company, IC
TDC Special Risks Insurance Company
The NAMG Insurance Company
Transportation Trucking Insurance Company, Inc.
**Trinity Risk Solutions Reciprocal Insurance Company, A Risk Retention Group
ULLICO Captive PCC
United Methodist Property and Casualty Trust
Virginia Senior Care Risk Retention Group
VSC Re Company

Note: *Converted from a RRG to a Regular Captive
**109. Name Change: Formerly Known as Life Services Nework Reciprocal Ins. Co. (LSN), A RRG
MEMBERS

AARP
601 E. Street N.W., A8-100
Washington, DC 20049

Aon Risk Services
1 Poston Road, Suite 155
Charleston, SC 29407

ASAE Services, Inc.
1575 I Street, N.W.
Washington, DC 20005

Atlas Insurance Management
Whitehall House, 3rd Fl.,
238 North Church St.
George Town, Cayman Islands KY1-1107

Baker & Daniels
P.O. Box 509
Yardley, PA 19067

Bartlett Actuarial Group, Ltd.
145 King Street, Suite 203
Charleston, SC 29401

Calmetto Management Group, Inc.
883 N.E. Main Street
Simpsonville, SC 29681

Camelback Captive Services, Inc.
15255 N. 40th Street, Suite 109
Phoenix, AZ 85032

CapVisor Associates, LLC
P.O. Box 693
Chatham, NJ 07928

Caring Communities A Reciprocal RRG
1850 W. Winchester Road, Ste. 109
Libertyville, IL 60048

CBIZ MHH
3 Bethesda Metro Center, Suite 600
Bethesda, MD 20814

Chartis Insurance Management Services
30 Main Street, Suite 330
Burlington, VT 05401

Chelsea Rhone, LLC
201 S. Main Street, #200
Ann Arbor, MI 48104

Comerica Bank
411 W. Lafayette Blvd., MC 3331
Detroit, MI 48226

EPMG
2000 Green Road, Suite 300
Ann Arbor, MI 48105

General Motors
300 Renaissance Center, MC#482-C19-C36
Detroit, MI 48265

Global International Insurance Co., Inc. RRG
407 McAlpine Street
Avoca, PA 18641

Government Entities Mutual, Inc.
46 Donovan Street, Ste. 1
Concord, NH 03301

GPW & Associates, Inc.
2700 N. 3rd Street, Suite 3050
Phoenix, AZ 85004

Great American Insurance Company
49 E. Fourth Street, Suite 700
Cincinnati, OH 45202

Health Care Casualty, RRG
3510 Whiteheaven Pkwy., NW
Washington, DC 20007

Heartland Fidelity Insurance Co.
3131 Princeton Pike Bldg. 2B, Ste. 103
Lawrenceville, NJ 08648

Intercorp, Inc.
1438-F West Main Street
Ephrata, PA 17522-1345

Johnson Lambert & Co.
3110 Fairview Park Drive, Ste. 800
Falls Church, VA 22042

Kane (USA), Inc.
P.O. Box 247
Milwood, NY 10546

Law Offices of Douglas R. Holmes
Three Pointe Drive, Suite 302
Brea, CA 92821

Lionheart Insurance Management
601 Pennsylvania Ave., N.W., Ste. 900S
Washington, DC 20004-2625

M.R. Mead & Company, Inc.
400 N. Michigan Ave., Suite 1616
Chicago, IL 60611

Maple Technologies, LLC
500 Craig Road, 2nd Floor
Manalapan, NJ 07726

Marcum LLP
10 Melville Park Road
Melville, NY 11747

Marsh
100 Bank Street, Suite 610
Burlington, VT 05402-0530

McDermott, Will & Emery
227 West Monroe Street, Suite 4700
Chicago, IL 60606

Mckenna, Long & Aldridge, LLP
1900 K Street, N.W., Suite 100
Washington, DC 20006

MedStar Health, Inc.
5565 Sterrett Place, 5th Floor
Columbia, MD 21044

Merrin & Associates, Inc.
3274-B Medlock Bridge Road
Norcross, GA 30092

Milliman, Inc.
289 Edgewater Drive
Wakefield, MA 01880

Morris, Manning & Martin, LLP
1333 H Street, NW, Suite 820
Washington, DC 20005

NASW Assurance Services
50 Citizens Way, Suite 304
Frederick, MD 21701

New Home Warranty Ins. Co., A Risk Retention Group
10375 E Harvard Ave, Suite 100
Denver, CO 80231

Ober, Kaler, Grimes & Shriver, P.C.
1401 H Street, N.W., Suite 500
Washington, DC 20005-3324

Ocean Risk Retention Group
837 Kearny Ave.
Kearny, NJ 07032

Pinnacle Actuarial Resources, Inc.
8600 W. Bryn Mawr, Suite 410N
Chicago, IL 60631
At Merlinos & Associates, our goal is to provide our clients with expert solutions to their most challenging risk and insurance problems. We are proactive in understanding our clients’ business and take a genuine interest in their future.

As one of the largest independent P&C actuarial consulting firms, we combine the responsiveness, accessibility, and attentiveness of smaller firms with a breadth and depth of experience that rivals firms of any size.

Our clients often have unique circumstances and our experience in working with them has given us a diverse array of experience with almost all property & casualty risks.

merlinosinc.com
770.453.9771
A clear view of the risks ahead.

Milliman provides new insights into the risks in today’s insurance environment. We are a leading provider of actuarial and management consulting services to captives and risk financing organizations worldwide. We bring depth, clarity, and context to the issues and challenges that our clients face every day.

Take advantage of our more than 60 years of expertise with enterprise risk management, loss and expense liabilities, risk retention alternatives, pricing and funding, financial modeling, claims management, and underwriting consulting.

For more information on what Milliman can do for you, please contact Joel Chansky at joel.chansky@milliman.com or Mike Meehan at mike.meehan@milliman.com.

milliman.com/captives
MEMBERSHIP APPLICATION

800.302.4232
www.dccaptives.org

Please print or type

Company/Association: ____________________________________________________________

Address: ________________________________________________________________________

City, State, Zip: __________________________________________________________________

Telephone: __________________________ Fax: _________________________________________

Email: __________________________________________________________________________ Website: ______________________________

Full Name of Corporate Representative: ______________________________________________

Title: ____________________________________________________________________________

Primary Industry of Applicant: __________________________________________________________________________

SELECT MEMBERSHIP CATEGORY (Please check one only)

☐ Captive Insurance Company (Corporate or Association)* . . . . . . . . . . $500.00
☐ If Formed by Non-Profit Entity . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $350.00
☐ Industry Service Provider . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $750.00
☐ Affiliate** . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $400.00

* Also includes captive insurance programs in formation.

** Wholly-owned subsidiary of captive insurance company or industry service provider.

TYPE OF BUSINESS (Please check one only)

☐ Single Parent Captive Program . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 01
☐ Association Sponsored Captive Program . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 02
☐ Risk Retention Group . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 03
☐ Industry Service Provider . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 04
☐ Press/Government . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 05
☐ Other _____________________ . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 06

PAYMENT INFORMATION

Total Amount Due $______________________________

☐ Enclosed is my check made payable to CIC-DC in US funds. OR ☐ Please charge the following:

☐ Visa ☐ Mastercard ☐ American Express ☐ Discover

Credit Card Number: ______________________________________________________________________

Card in the Name of: ______________________________________________________________________

Exp. Date: _______/_______ Val Code: ________________________ (MC/VISA/Discover - 3 digits on card back – Amex - 4 digits on card front)

Billing Address: __________________________________________________________________________

City, State, Zip: _________________________________________________________________________

Authorized Signature: ______________________________________________________________________ Date: ______/_____/____

Membership in CIC-DC is not tax-deductible as a charitable contribution for federal income tax purposes. However, membership dues and related payments made to CIC-DC may be deductible as an ordinary and necessary business expense.

CIC-DC is an industry organization focused on promoting Washington, DC as a preferred domicile for captive insurance companies, including risk retention groups. Founded in 2001, the organization now has a large membership base and is extremely active in helping its members in the District.
New Name. Same Captive Focus.

For nearly three decades, Baker & Daniels has delivered practical, knowledgeable, efficient and responsive service to the captive industry. Our recent combination with Faegre & Benson brings our lawyers and consultants into a single firm with more than 800 professionals serving clients from 13 offices in the United States, United Kingdom and China.

The firm name has changed, but our dedication to the captive industry has not. With the additional expertise of our Faegre colleagues, our team continues to understand your business and focus on the complex issues facing the captive world.

Thoughtful, focused, value driven.

Faegre Baker Daniels
FaegreBD.com