

Using Captives to Stabilize Medical Stop Loss Insurance Premiums

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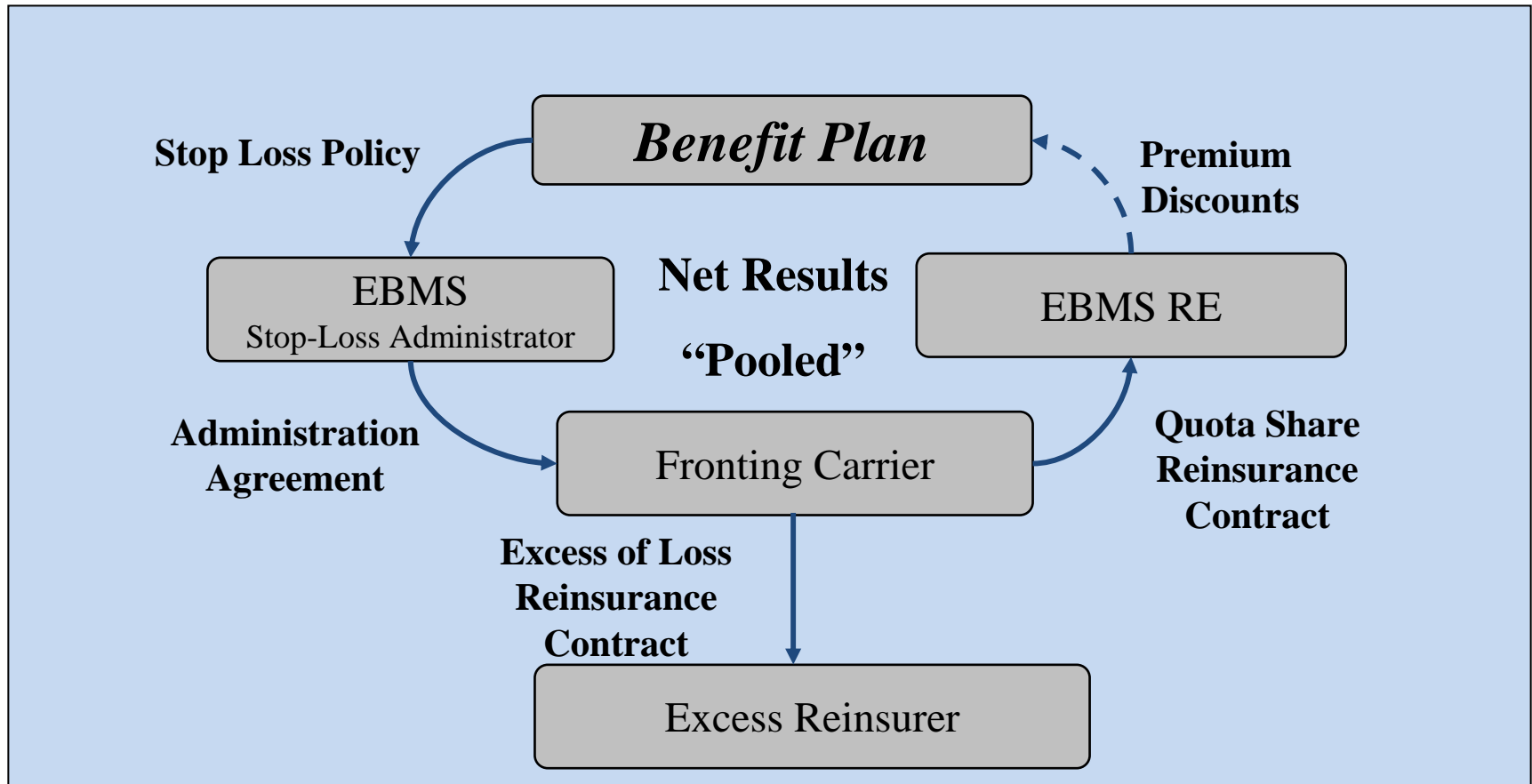
*Captive Insurance Council
of the District of Columbia
June 22, 2010*

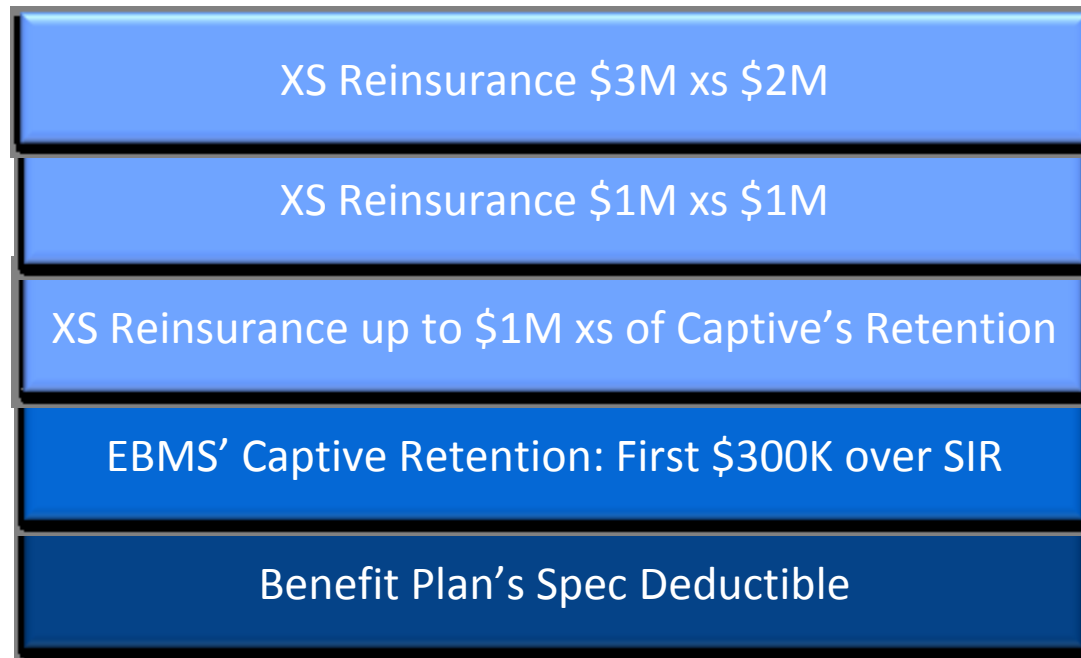
Stop Loss Landscape in 2001

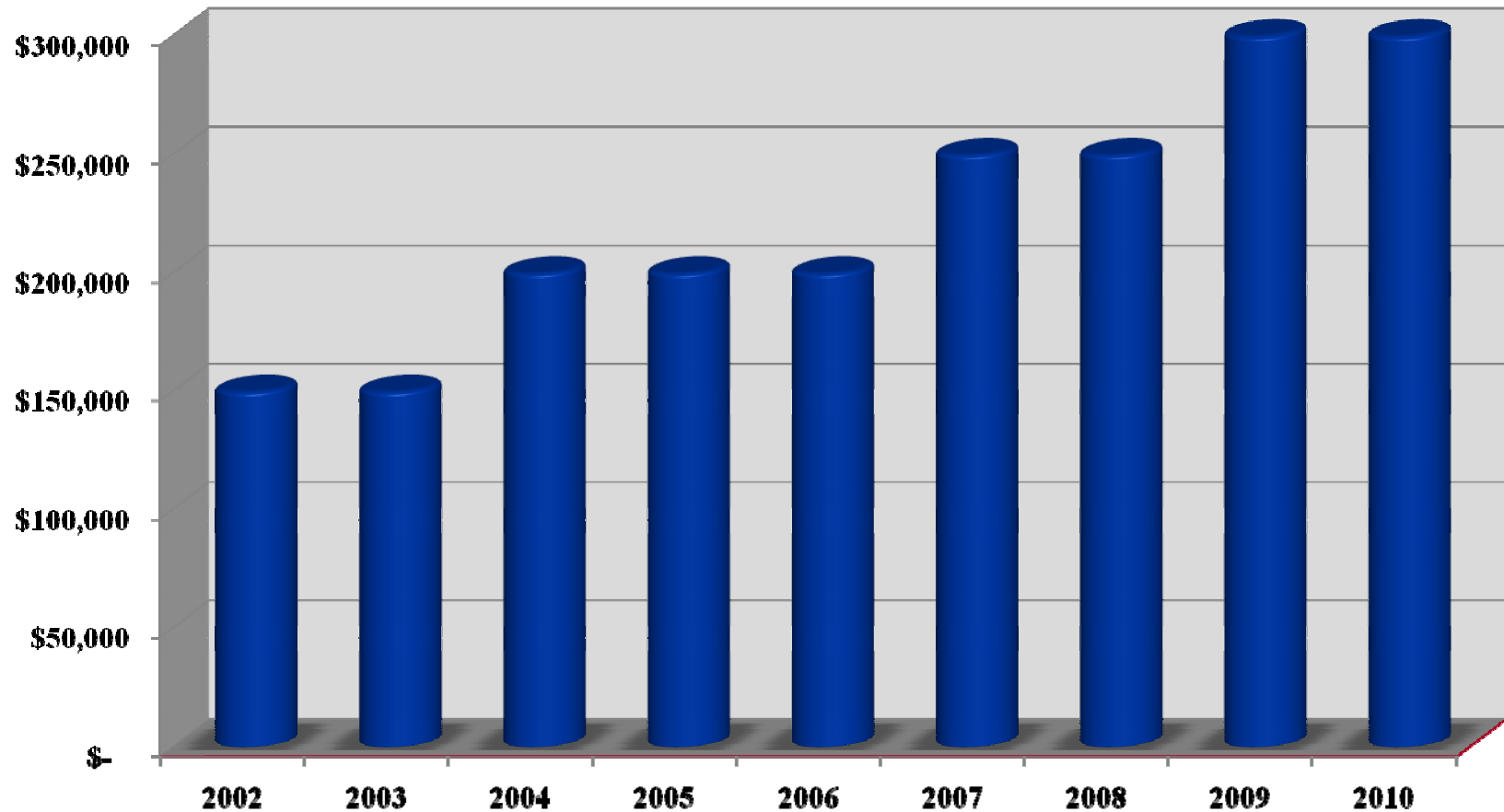
- Excessive rate increases
- Lasering
- Non-renewals
- Contractual language issues
- Non-disclosure issues

Goals of EBMS RE

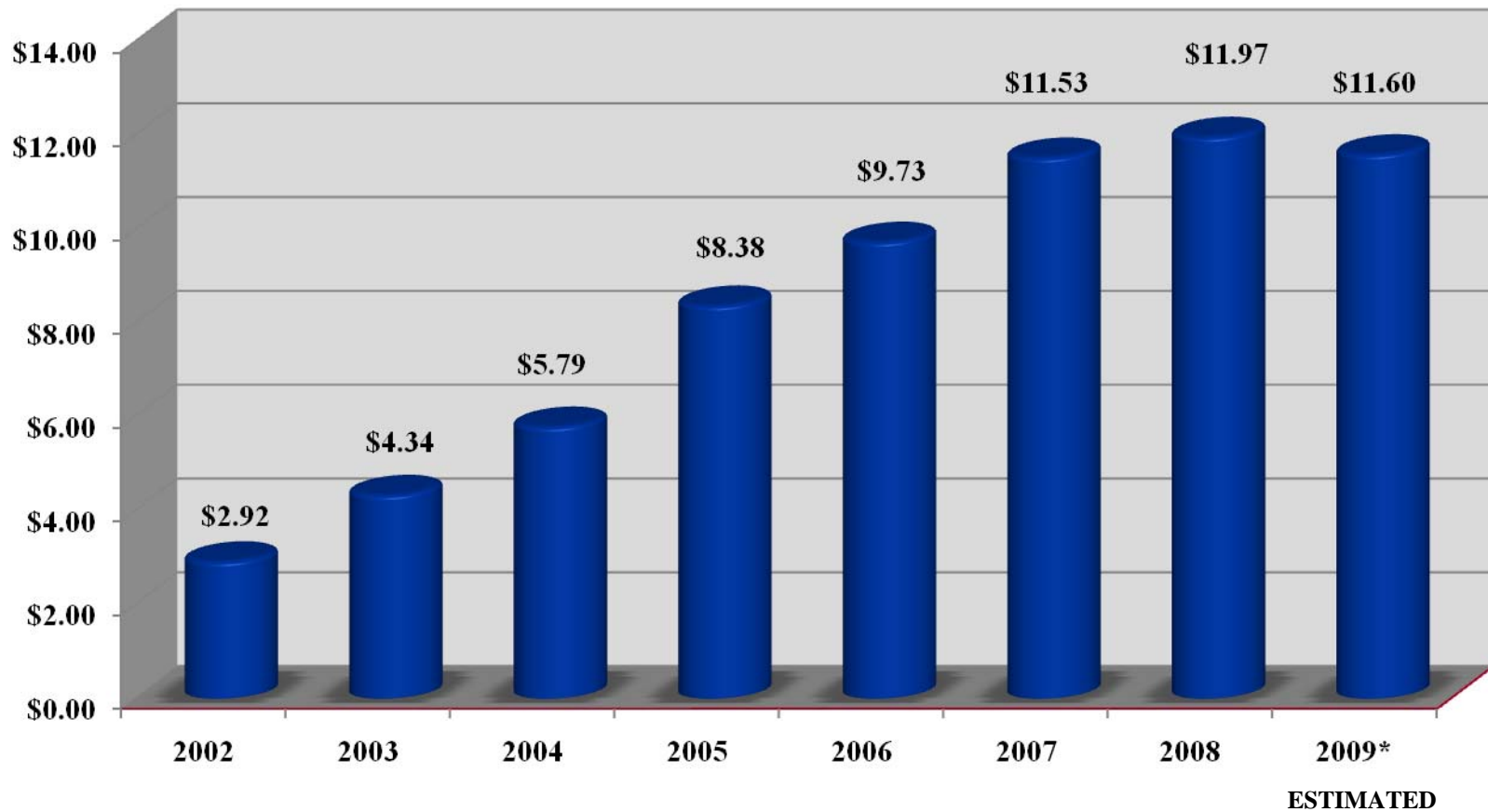
- Offer a long term solution to increasing stop loss premiums
 - Stabilize stop loss costs for participants
 - Pool the risk
 - Eliminate lasering and non renewals
 - Return profits to participants through premium discounts
 - Create efficiencies by eliminating duplications of efforts
 - Improve Specific reimbursement turnaround time





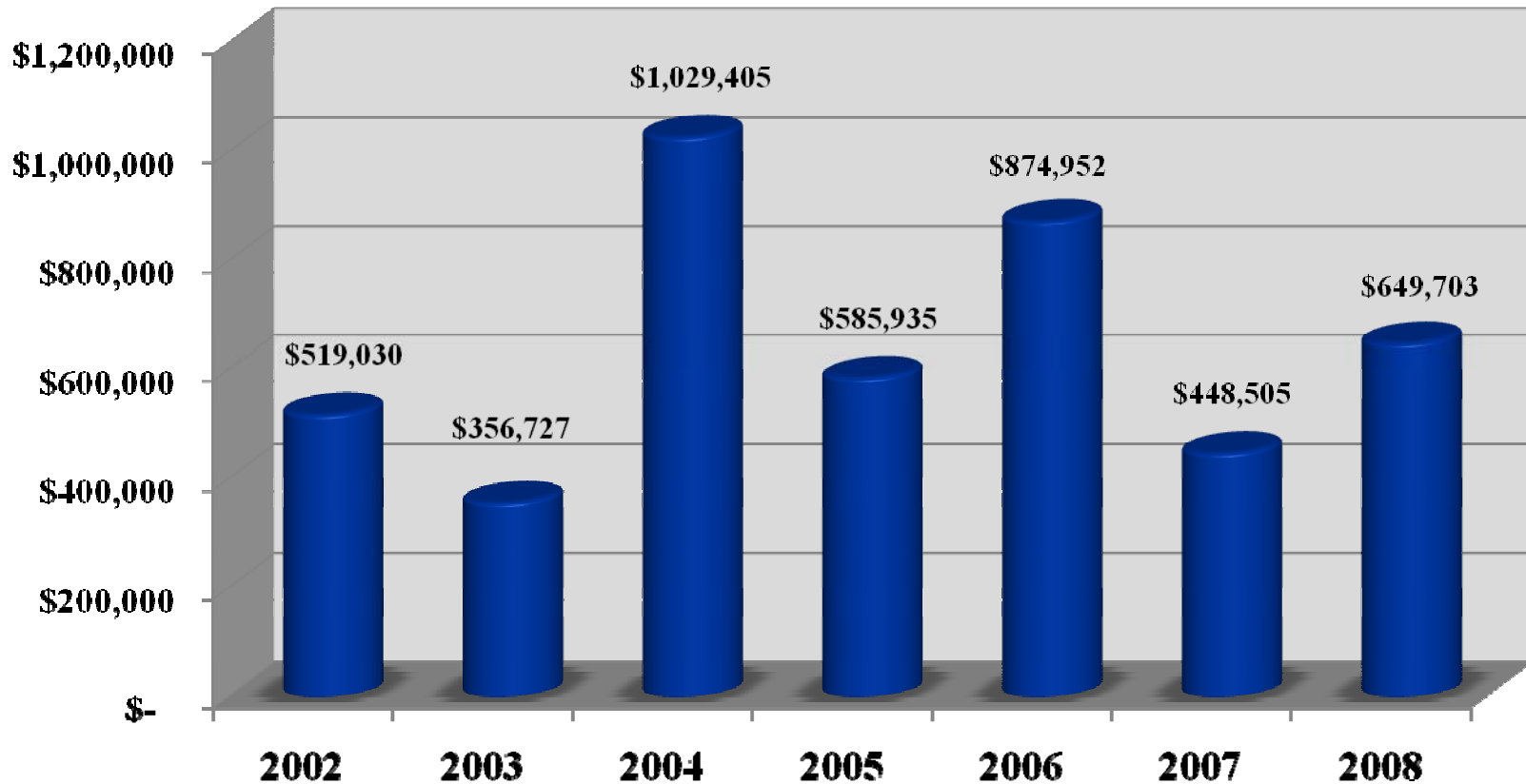


Total Premium



- Number of Employer Groups in the Captive = 23
- Number of Employee Lives Covered = 23k
- Average S.I.R. (specific deductible) = 295k
- Average Group Size (employee lives per group) = 985

Premium Credits by Underwriting Year



Thank you!

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